

EXHIBIT A

Comparable Company Lobbying Costs

LOBBYING COSTS

A Comparable Company Analysis

Dow Chemical (includes Dow AgroSciences):

- 2012: Of \$11,570,000 spent by Dow Chemical in lobbying fees in 2012, \$1,037,000 was paid collectively to 11 consultants.
- 2011: Of \$8,070,000 spent in 2011, \$2,380,000 was paid collectively to 10 consultants.

BASF Corp. (includes BASF Catalysts & BASF SE):

- 2012: Of \$1,780,000 spent by BASF in lobbying fees in 2012, \$470,000 was paid collectively to 3 consultants.
- 2011: Of \$1,340,000 spent by BASF in 2011, \$460,000 was paid collectively to 3 consultants.

Eastman Chemical:

- 2012: Of \$1,680,000 spent by Eastman Chemical for lobbying expenses in 2012, \$680,000 was paid collectively to 3 consultants.
- 2011: Of the \$1,840,000 spent by Eastman Chemical in 2011 for lobbying expenses, \$700,000 was paid collectively to 4 consultants.

Nissan North America:

- 2012: Of the \$2,200,000 paid by Nissan North America in lobbying fees in 2012, \$1,220,000 was paid collectively to 2 consultants.
- 2011: Of the \$2,310,000 paid by Nissan North America in lobbying fees in 2011, \$1,460,000 was paid collectively to 2 consultants.

Source: *Office of the Clerk, U.S. House of Representatives, Lobbying Disclosure*, located at <http://lobbyingdisclosure.house.gov/> (last visited on February 20, 2013).